

## *City of Red Bank*

### **BOARD OF COMMISSIONERS WORK SESSION**

Work Session Agenda

February 4, 2025

5:00 PM

The purpose(s) of the meeting shall be for the Commission to receive, consider, discuss, deliberate, and debate the matters listed herein below and such other public business as may lawfully be undertaken provided that no formal votes are to occur and no matters or issues will be formally decided upon at this meeting.

- I. Red Bank Debt Service Analysis and Discussion - Cumberland Securities, John Werner**
- II. Brief Commission on Administration & Finance Goals (CR Perry)**
- III. Brief Commission on Community Development Goals (CDD Johnson)**
- IV. Winter Weather After Action Report (PWD Tate)**
- V. Board of Zoning Appeals - Reappoint Sonja Millard and newly appoint Chad Bullard  
Agenda Item 25-884 (CDD Johnson)**
- VI. Approve Volkert Scope of Work for Traffic Study near Signal Mountain Road  
Resolution No. 25-1767 (PWD Tate)**
- VII. Citizen Comments on Items on the Work Session Agenda**  
**5:45 Hard stop to allow citizen comments on items on this Work Session  
Agenda (CM Granum)**
- VIII. Any other business to discuss**
- IX. Adjournment**

# CITY OF RED BANK, TENNESSEE



## Summary of Outstanding Debt

For Fiscal Year Beginning July 1, 2025

*As of February 4, 2025*

Prepared By:

**Cumberland Securities Company, Inc.**

Independent Registered Financial Advisors

P.O. Box 22715

Knoxville, Tennessee 37933

Telephone: (865) 988-2663

Facsimile: (865) 988-1863



**CUMBERLAND SECURITIES**

SINCE 1931

*\*May Not Include all outstanding notes or leases, if any.*

## Disclaimer and Disclosures

Cumberland Securities Company, Inc. (the "Advisor") is registered as a Municipal Advisory firm with the U.S. Securities and Exchange Commission (the "SEC") and the Municipal Securities Rulemaking Board (the "MSRB"). A municipal advisory client brochure is posted on the website of the Municipal Securities Rulemaking Board ([www.msrb.org](http://www.msrb.org)) that describes the protections that may be provided by the Municipal Securities Rulemaking Board rules and how to file a complaint with an appropriate regulatory authority. The Advisor will maintain all required registrations with the SEC and the MSRB and the Advisor will disclose any legal or disciplinary events, including information about any criminal actions, regulatory actions, investigations, terminations, judgments, liens, civil judicial actions, customer complaints, arbitrations and civil litigation, and other detailed information. The Issuer may electronically access the Advisor's most recent Form MA and each employee's most recent Form MA-I filed with the Commission at <https://www.sec.gov/edgar/searchedgar/companysearch.html>. As of the date hereof, Cumberland Securities Company, Inc. has never had legal or disciplinary event.

The Advisor hereby discloses that it generally operates under a contingent fee form of compensation. Under a contingent fee form of compensation, payment of the Municipal Advisor's fee is dependent upon the successful completion of a financing or other transaction. Although this form of compensation may be customary for the Issuer, it presents a conflict because the Advisor may have an incentive to recommend unnecessary financings or financings that are disadvantageous to the client. All recommended financings are reviewed by the firm to confirm that they are suitable for each client. Upon execution of a Municipal Advisory Agreement, the Advisor will have a legally binding fiduciary responsibility to put the financial interests of the Issuer before its own. The Advisor hereby discloses that the determination of any municipal advisory fee or other compensation will be mutually agreeable between the Issuer and the Advisor pursuant to a Fee Letter.

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This presentation/report may contain "forward-looking" information. Such information may include, but not be limited to, projections, forecasts or estimates of cash flows, interest rate coupons, yields or potential debt service savings, scenario analyses and proposed or expected debt portfolio composition. Any forward-looking information is based upon certain assumptions about future events or conditions and is intended only to illustrate hypothetical results under those assumptions (not all of which are specified herein or can be ascertained at this time). It does not represent actual results that may be available to you. Actual events or conditions are unlikely to be consistent with, and may differ significantly from, those assumed.

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### Risk Disclosures:

| Fixed Rate Bonds            |                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Material Risk Consideration | Description of Risk                                                                                                                   | Potential Consequences                                                                                                                                                                                                                                                                                                                                  |
| Issuer Default Risk         | Possibility that the Issuer defaults under the authorizing documents                                                                  | <ul style="list-style-type: none"> <li>Range of available remedies may be brought against Issuer (e.g. forcing issuer to raise taxes or rates)</li> <li>Credit ratings negatively impacted</li> <li>Access to capital markets impaired</li> <li>Possibility of receivership or bankruptcy for certain issuers</li> </ul>                                |
| Redemption Risk             | The ability to redeem the bonds prior to maturity may be limited                                                                      | <ul style="list-style-type: none"> <li>Inability to refinance at lower interest rates</li> </ul>                                                                                                                                                                                                                                                        |
| Refinancing Risk            | Possibility that the bonds cannot be refinanced                                                                                       | <ul style="list-style-type: none"> <li>Inability to refinance at lower interest rates</li> </ul>                                                                                                                                                                                                                                                        |
| Reinvestment Risk           | Possibility that the Issuer may be unable to invest unspent proceeds at or near the interest rate on the bonds                        | <ul style="list-style-type: none"> <li>Negative arbitrage resulting in a higher cost of funds</li> </ul>                                                                                                                                                                                                                                                |
| Tax Compliance Risk         | For tax-exempt bonds, possibility that failure to comply with tax-related covenants results in the bonds becoming taxable obligations | <ul style="list-style-type: none"> <li>Increase in debt service costs retroactively to date of issuance</li> <li>Possible mandatory redemption of bonds affected</li> <li>Risk of IRS Audit</li> <li>Difficulty in refinancing the bonds</li> <li>Access to tax-exempt market impacted</li> <li>Difficulty in issuing future tax-exempt debt</li> </ul> |

| Variable Rate Demand Bonds ("VRDB") / Floating Rate Notes ("FRN") / Bank Index Loan ("Index") / "Put Loan" (e.g. Fixed Rate for Five (5) Years, then Rate Resets to New Rate) |                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Material Risk Consideration                                                                                                                                                   | Description of Risk (Type of Debt Risk Applicable to)                                                                                                                                                         | Potential Consequences                                                                                                                                                                                                                                                                                                                                    |
| Interest Rate Risk                                                                                                                                                            | Possibility that the interest rate may increase on an interest reset date (VRDB, FRN, Index, Put Loans)                                                                                                       | <ul style="list-style-type: none"> <li>Increase in debt service cost (up to maximum rate)</li> <li>Lower debt service coverage</li> <li>Lower cash reserves</li> </ul>                                                                                                                                                                                    |
| Index Risk                                                                                                                                                                    | Possibility that the method of determining the index (LIBOR or SIFMA) could change<br>Indices may be affected by factors unrelated to FRN's/Index Loan or the tax-exempt market (VRDB, FRN, Index, Put Loans) | <ul style="list-style-type: none"> <li>Increase in debt service costs</li> <li>Lower debt service coverage</li> <li>Lower cash reserves</li> <li>Provision should be made for alternate mechanism to determine rate</li> </ul>                                                                                                                            |
| Issuer Default Risk                                                                                                                                                           | Possibility that the Issuer defaults under the authorizing documents (VRDB, FRN, Index, Put Loans)                                                                                                            | <ul style="list-style-type: none"> <li>Range of available remedies may be brought against Issuer (e.g., forcing Issuer to raise taxes or revenues)</li> <li>Credit ratings negatively impacted</li> <li>Default could impact remarketing which could cause increase in debt service costs</li> <li>Access to capital markets impaired</li> </ul>          |
|                                                                                                                                                                               |                                                                                                                                                                                                               | •                                                                                                                                                                                                                                                                                                                                                         |
| Issuer Ratings Downgrade Risk                                                                                                                                                 | Possibility that a downgrade of the issuer's rating(s) may result in optional tenders or an increase in fees payable to the bank providing the liquidity facility (VRDB, FRN, Index, Put Loans)               | <ul style="list-style-type: none"> <li>Ratings change could impact remarketing which could cause an increase in debt service cost</li> <li>Higher liquidity facility fees resulting in higher cost of funds</li> </ul>                                                                                                                                    |
| Liquidity Risk                                                                                                                                                                | Possibility that VRDB's cannot be successfully remarketing, resulting in Bank Bonds (VRDB)                                                                                                                    | <ul style="list-style-type: none"> <li>Increase in debt service costs due to higher bank bond rate and accelerated principle repayment</li> <li>May be required to refinance or term out the VRDO's</li> <li>Inability to refinance or possibly higher interest rates</li> </ul>                                                                          |
| Liquidity Provider Default Risk                                                                                                                                               | Possibility that the bank providing the liquidity facility supporting the VRDO's defaults in its obligations under the liquidity facility (VRDB)                                                              | <ul style="list-style-type: none"> <li>Issuer required to repay principal and accrued interest if Issuer is not able to refinance</li> <li>Increase in debt service costs</li> </ul>                                                                                                                                                                      |
| Liquidity Provider Ratings Downgrade                                                                                                                                          | Possibility that a downgrade of the liquidity provider's rating(s) may result in optional tenders (VRDB)                                                                                                      | <ul style="list-style-type: none"> <li>Ratings change could impact remarketing which could cause an increase in debt service cost</li> </ul>                                                                                                                                                                                                              |
| Refinancing Risk                                                                                                                                                              | Possibility that the FRN, Index or Put Loan cannot be remarketed or refinanced (FRN, Index, Put Loans)                                                                                                        | <ul style="list-style-type: none"> <li>Hard Put: must repay principal and accrued interest or Event of Default</li> <li>Soft Put: higher interest rate on debt and higher debt service costs up to maximum rate</li> <li>Increase in debt service costs upon any refinancing</li> <li>Inability to refinance or possibly higher interest rates</li> </ul> |
| Regulatory Risk                                                                                                                                                               | Possibility that prospective regulatory requirements increase cost of obtaining and maintaining the liquidity facility (VRDB, FRN, Index, Put Loans)                                                          | <ul style="list-style-type: none"> <li>Increase in debt service costs</li> <li>Higher liquidity facility fees resulting in higher cost of funds</li> </ul>                                                                                                                                                                                                |
| Reinvestment Risk                                                                                                                                                             | Possibility that the issuer may be unable to invest unspent proceeds at or near the interest rate on the bonds (VRDB, FRN, Index, Put Loans)                                                                  | <ul style="list-style-type: none"> <li>Negative arbitrage resulting in higher cost of funds</li> </ul>                                                                                                                                                                                                                                                    |
| Remarketing Risk                                                                                                                                                              | Possibility that the remarketing agent does not perform its duties in a satisfactory manner or may resign or cease its remarketing efforts (VRDB)                                                             | <ul style="list-style-type: none"> <li>Higher interest rates</li> <li>Difficulty remarketing the VRDO's</li> <li>May require appointment of a successor remarketing agent</li> </ul>                                                                                                                                                                      |
| Renewal Risk                                                                                                                                                                  | Possibility that the facility or loan will not be extended for a successive commitment period or not be replaced at a reasonable cost (VRDB, FRN, Index, Put Loans)                                           | <ul style="list-style-type: none"> <li>Issuer required to repay principal and accrued interest on tender date if issuer is not able to refinance</li> <li>Increase in debt service costs</li> </ul>                                                                                                                                                       |
| Tax Compliance Risk                                                                                                                                                           | For tax exempt bonds, possibility that failure to comply with tax related covenants result in the bonds becoming taxable obligations (VRDB, FRN, Index, Put Loans)                                            | <ul style="list-style-type: none"> <li>Increase in debt service costs retroactively to date of issuance</li> <li>Possible mandatory redemption of bonds affected</li> <li>Risk of IRS audit</li> <li>Difficulty in refinancing the bonds</li> <li>Access to tax exempt market impacted</li> <li>Difficulty in issuing future tax-exempt debt</li> </ul>   |

# City of Red Bank, Tennessee

## Summary of Debt

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CUMBERLAND SECURITIES

SINCE 1931

Cumberland Securities Company, Inc.  
Tennessee Public Finance

## DEBT SERVICE

**City of Red Bank, Tennessee**  
**\$1,527,000 TMBF Loan, Series 2021**  
**Assumes Non-Callable**

| Date       | Principal  | Coupon | Interest  | Total P+I  | Fiscal Total |
|------------|------------|--------|-----------|------------|--------------|
| 11/01/2025 |            |        | 6,980.25  | 6,980.25   |              |
| 05/01/2026 | 222,000.00 | 2.050% | 6,980.25  | 228,980.25 | 235,960.50   |
| 11/01/2026 |            |        | 4,704.75  | 4,704.75   |              |
| 05/01/2027 | 227,000.00 | 2.050% | 4,704.75  | 231,704.75 | 236,409.50   |
| 11/01/2027 |            |        | 2,378.00  | 2,378.00   |              |
| 05/01/2028 | 232,000.00 | 2.050% | 2,378.00  | 234,378.00 | 236,756.00   |
|            | 681,000.00 |        | 28,126.00 | 709,126.00 |              |

### Date Structure

|                   |            |
|-------------------|------------|
| Date              | 05/01/2024 |
| First Coupon Date | 11/01/2024 |

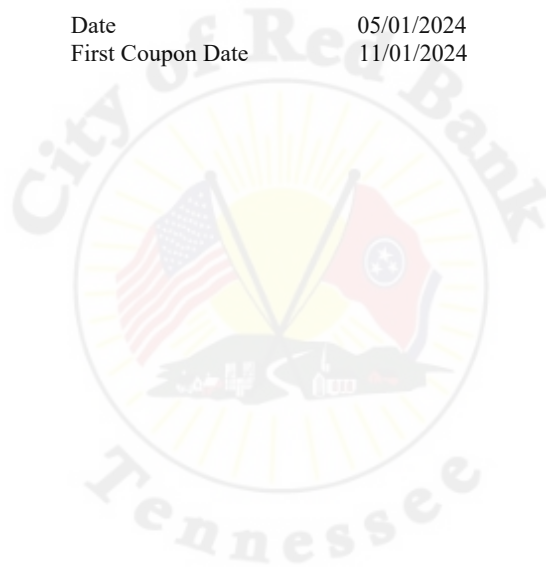
## DEBT SERVICE

City of Red Bank, Tennessee  
 \$190,070 TMBF CON, Series 2022B  
 Assumes Non-Callable

| Date       | Principal | Coupon | Interest | Total P+I | Fiscal Total |
|------------|-----------|--------|----------|-----------|--------------|
| 11/01/2025 | 66,000.00 | 4.150% | 1,369.50 | 67,369.50 |              |
| 05/01/2026 |           |        |          |           | 67,369.50    |
|            | 66,000.00 |        | 1,369.50 | 67,369.50 |              |

## Date Structure

Date 05/01/2024  
 First Coupon Date 11/01/2024



## DEBT SERVICE

City of Red Bank, Tennessee  
\$495,000 TMBF CON, Series 2023

Assumes Callable

Does Not Reflect 'Put Option' Rate Resets (if any)

| Date       | Principal  | Coupon | Interest  | Total P+I  | Fiscal Total |
|------------|------------|--------|-----------|------------|--------------|
| 08/01/2025 |            |        | 9,894.00  | 9,894.00   |              |
| 02/01/2026 | 57,000.00  | 5.100% | 9,894.00  | 66,894.00  | 76,788.00    |
| 08/01/2026 |            |        | 8,440.50  | 8,440.50   |              |
| 02/01/2027 | 60,000.00  | 5.100% | 8,440.50  | 68,440.50  | 76,881.00    |
| 08/01/2027 |            |        | 6,910.50  | 6,910.50   |              |
| 02/01/2028 | 63,000.00  | 5.100% | 6,910.50  | 69,910.50  | 76,821.00    |
| 08/01/2028 |            |        | 5,304.00  | 5,304.00   |              |
| 02/01/2029 | 66,000.00  | 5.100% | 5,304.00  | 71,304.00  | 76,608.00    |
| 08/01/2029 |            |        | 3,621.00  | 3,621.00   |              |
| 02/01/2030 | 70,000.00  | 5.100% | 3,621.00  | 73,621.00  | 77,242.00    |
| 08/01/2030 |            |        | 1,836.00  | 1,836.00   |              |
| 02/01/2031 | 72,000.00  | 5.100% | 1,836.00  | 73,836.00  | 75,672.00    |
|            | 388,000.00 |        | 72,012.00 | 460,012.00 |              |

### Date Structure

Date 02/01/2024  
First Coupon Date 08/01/2024

## DEBT SERVICE

**City of Red Bank, Tennessee**  
**\$655,000 TMBF CON, Series 2024**  
**Assumes Non-Callable**  
**Does Not Reflect 'Put Option' Rate Resets (if any)**

| Date       | Principal  | Coupon | Interest  | Total P+I  | Fiscal Total |
|------------|------------|--------|-----------|------------|--------------|
| 11/01/2025 |            |        | 13,658.40 | 13,658.40  |              |
| 05/01/2026 | 159,000.00 | 5.420% | 13,658.40 | 172,658.40 | 186,316.80   |
| 11/01/2026 |            |        | 9,349.50  | 9,349.50   |              |
| 05/01/2027 | 168,000.00 | 5.420% | 9,349.50  | 177,349.50 | 186,699.00   |
| 11/01/2027 |            |        | 4,796.70  | 4,796.70   |              |
| 05/01/2028 | 177,000.00 | 5.420% | 4,796.70  | 181,796.70 | 186,593.40   |
|            | 504,000.00 |        | 55,609.20 | 559,609.20 |              |

### Date Structure

Date 05/24/2024  
 First Coupon Date 11/01/2024

## AGGREGATE DEBT SERVICE

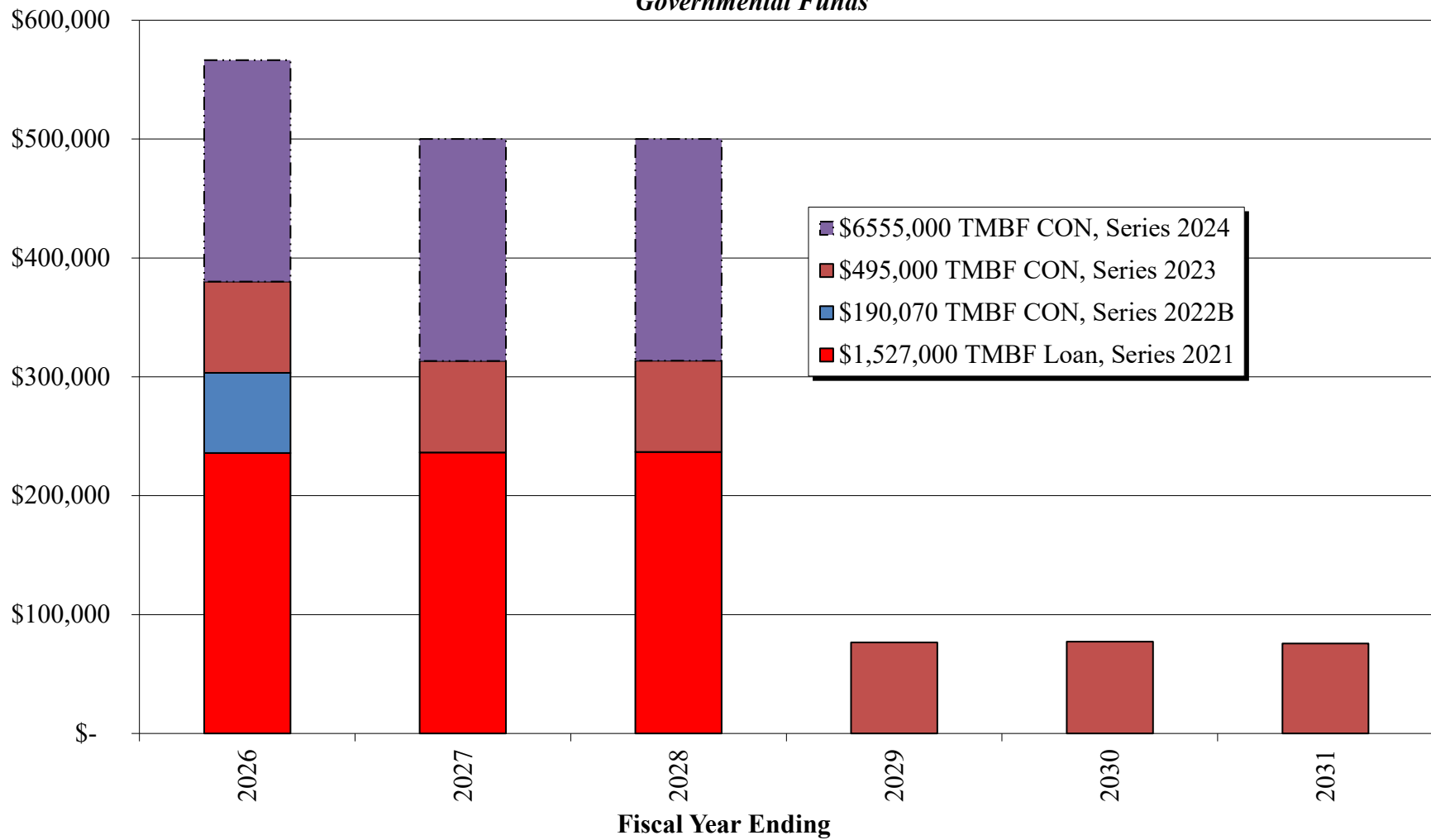
### City of Red Bank, Tennessee Total Outstanding Debt - All Sources

| Date       | Principal    | Interest   | Total P+I    |
|------------|--------------|------------|--------------|
| 06/30/2026 | 504,000.00   | 62,434.80  | 566,434.80   |
| 06/30/2027 | 455,000.00   | 44,989.50  | 499,989.50   |
| 06/30/2028 | 472,000.00   | 28,170.40  | 500,170.40   |
| 06/30/2029 | 66,000.00    | 10,608.00  | 76,608.00    |
| 06/30/2030 | 70,000.00    | 7,242.00   | 77,242.00    |
| 06/30/2031 | 72,000.00    | 3,672.00   | 75,672.00    |
|            | 1,639,000.00 | 157,116.70 | 1,796,116.70 |

### Par Amounts Of Selected Issues

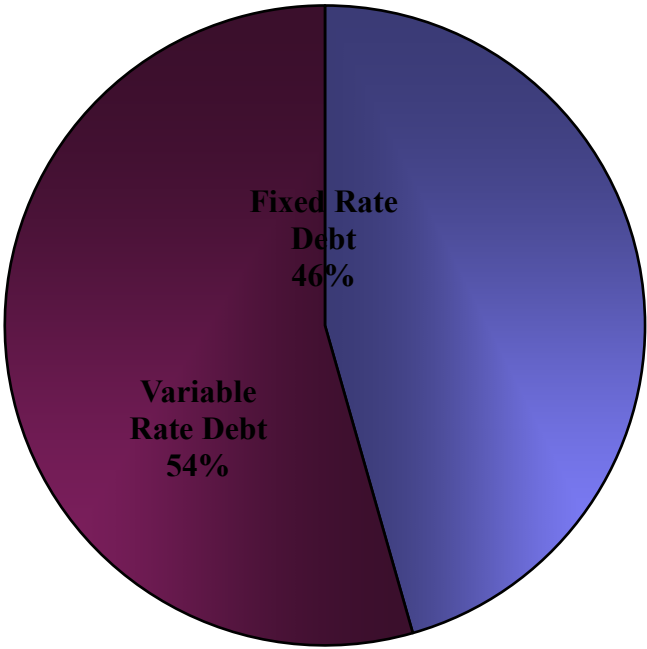
|                                    |              |
|------------------------------------|--------------|
| \$1,527,000 TMBF Loan, Series 2021 | 681,000.00   |
| \$190,070 TMBF CON, Series 2022B   | 66,000.00    |
| \$495,000 TMBF CON, Series 2023    | 388,000.00   |
| \$655,000 TMBF CON, Series 2024    | 504,000.00   |
| TOTAL                              | 1,639,000.00 |

# **City of Red Bank, Tennessee** **Outstanding Debt Service Requirements** *Governmental Funds*



City of Red Bank, Tennessee  
Fixed to Variable Rate Ratios

|                    | <b>Outstanding</b> | <b>%</b> |
|--------------------|--------------------|----------|
| Fixed Rate Debt    | 747,000            | 46%      |
| Variable Rate Debt | 892,000            | 54%      |
|                    | <hr/>              |          |
|                    | \$1,639,000        |          |



# Administration & Finance

This Department encompasses Commission Support / City Recorder(s), Human Resources, Risk Management, Benefits Administration, Public Relations, Website Management, and all things Finance

Director and City Recorder: Tracey Perry

Assistant City Recorder / Public Relations: Summer Sheldon

Chief Finance Officer: Kris Pickel

Assistant Chief Finance Officer / Payroll: April Sledge

Finance Clerk: Ruthie Rohen

## 2024-2025 Goals and Accomplishments

# Goal: Increase Life Insurance coverage for full-time employees from \$50K to \$75K

## Achievement:

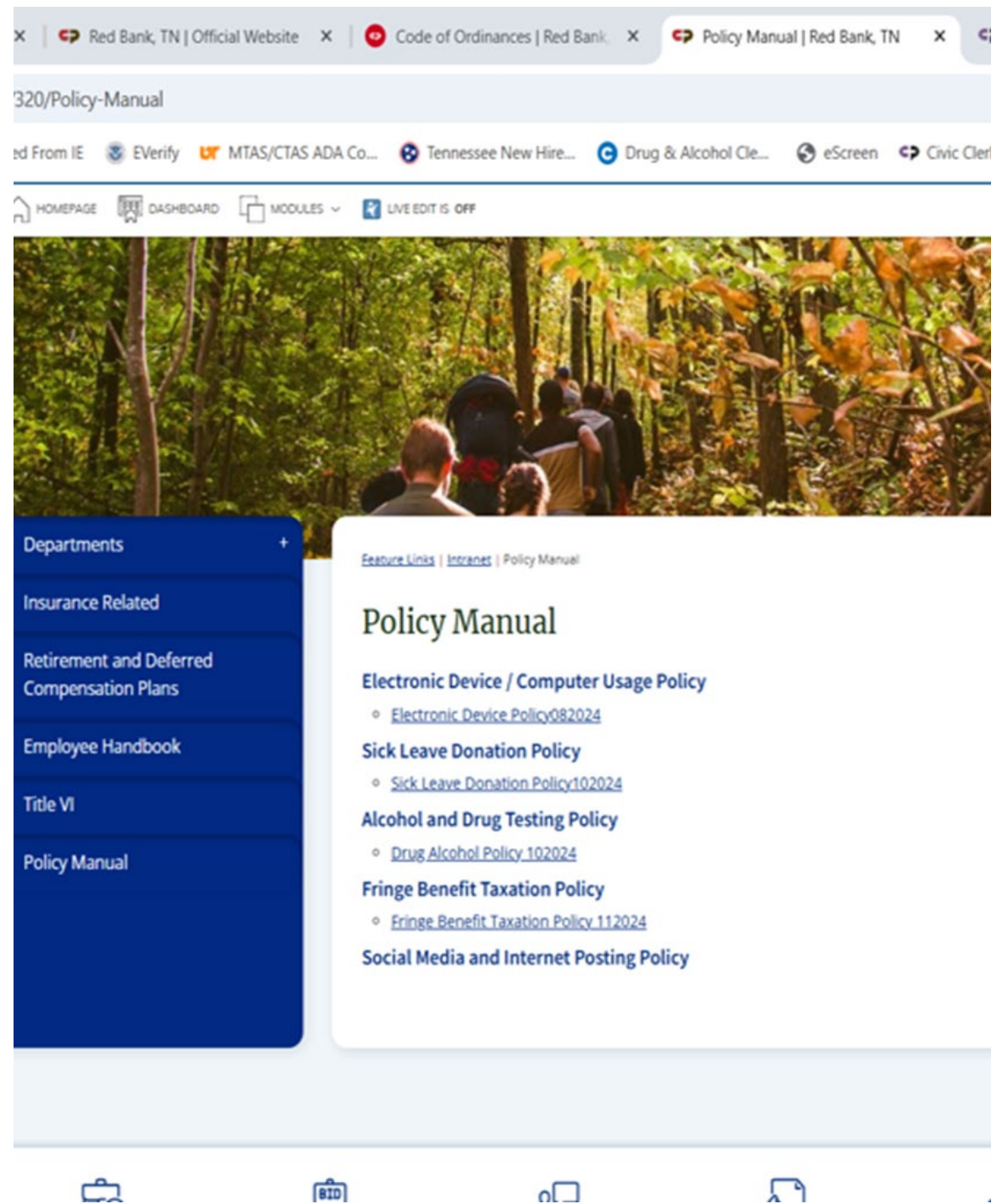
- Increased FT coverage to \$75,000
- Increased spouse coverage from \$10,000 to \$25,000
- Increased dependent coverage from \$2,500 to \$10,000
- Switched carrier to Mutual of Omaha and saved about \$2,000 per year

# Goal: Make the City's Municipal Code easier to navigate

The screenshot displays the City of Red Bank, Tennessee Code of Ordinances website. The browser address bar shows the URL: [library.municode.com/tn/red\\_bank/codes/code\\_of\\_ordinances](https://library.municode.com/tn/red_bank/codes/code_of_ordinances). The website header includes the City of Red Bank logo and the text "CITY OF RED BANK, TENNESSEE". A search bar is located at the top right, with the placeholder text "Search or jump to". Below the search bar, there are links for "NOTIFICATIONS", "SIGN IN", and "HELP". A "Verify it's you" button is also present. The main content area features a sidebar with a table of contents, including sections like "MUNICIPAL CODE CITY OF RED BANK, TENNESSEE", "Supplement History Table", and various titles (e.g., "TITLE 1 - GENERAL ADMINISTRATION", "TITLE 2 - BOARDS AND COMMISSIONS, ETC.", etc.). A "Search Here" tooltip is overlaid on the search bar, indicating that users can search all content hosted by a municipality. The main content area also includes a "VIEW WHAT'S CHANGED" button and a disclaimer: "This Code of Ordinances and/or any other documents that appear on this site may not reflect the most current legislation adopted by the Municipality."

Goal: Update All City Policies to Coincide with the most recently adopted Employee Handbook

On Track: Policies are currently being revised and presented to the Commission for approval. Once approved, they are made available to employees via the Employee Portal



# Goal:

# Formalize my additional function as Finance Director

## Achievement:

From: [Mark Fawver](#)  
To: [Tracey Perry](#)  
Subject: Approval of your CMFO application  
Date: Thursday, December 19, 2024 10:16:32 AM  
Attachments: [image001.png](#)

Your CMFO certification application has been approved. Your certificate date is December 17, 2024. You are currently certified, even though your certificate will not be mailed until a later date.  
An email will be sent when your certificate is mailed.

Also, it appears that you are eligible for the CMFO incentives program to receive a one-time \$1,000 stipend. Please log into your CMFOA account. From the main menu, fill out the stipend authorization form under "Incentive Programs Forms."

Your CPE begin date is January 1, 2025, and you must complete, enter, and upload certificates for the CPE in the CMFOA System. A total of 16 hours of financial specific CPE during 2025 by December 31 and future years is required to maintain your certification. Information regarding CPE and the classification of CPE can be found at <https://comptroller.tn.gov/office-functions/la/e-services/certified-finance-officer-programs/certified-municipal-finance-officer/cpe-requirements-guidelines.html>

The Policies and Procedures related to the CMFO certification can be found at <https://apps.cot.tn.gov/CARS/CFMOPoliciesandProcedures.pdf>

Congratulations!

**Mark Fawver**  
Contract Audit Review Specialist  
Comptroller of the Treasury  
Division of Local Government Audit  
Cordell Hull Building, 425 Rep. John Lewis Way North | Nashville, TN. 37243  
[Mark.Fawver@cot.tn.gov](mailto:Mark.Fawver@cot.tn.gov) | Direct Line 615.747.8851



**Mission: Make Government Work Better**

Goal: Recruit and place solid, qualified people in the appropriate positions for the best effectiveness.

Achievement:  
Successfully recruited and hired 9 full-time and 9 part-time employees





# Chief Finance Officer (CFO)

- Automated Positive Pay for Accounts Payable and Payroll
- Initiated monthly one-on-one meetings with Department Heads to discuss Budgeted spending
- Initiated monthly Commission Financial updates
- Assisted Sister Cities with the implementation and automation of their Pay Positive systems
- Began CMFO training program this month with a succession plan in mind
- Continually reinforces and builds new relationships with Red Bank's Financial Institutions, all Hamilton County resources, MTAS, and Johnson, Murphy, and Wright (auditors)
- Currently doing orientations with each department to introduce herself to staff and familiarize herself with each of the department's functions

# Public Affairs/ Assistant City Recorder - Administration

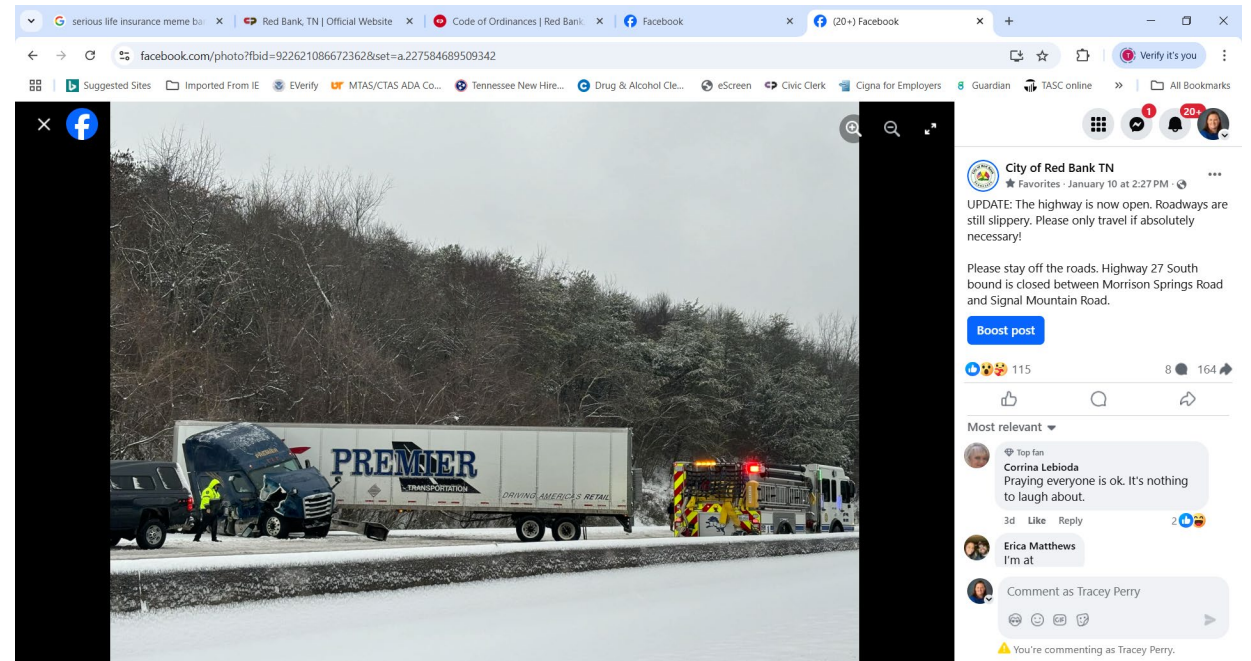
- Continually sends out a monthly Newsletter with outstanding articles from Department Heads and “Need to Know” information for the public
- Keeps postings on the City’s Facebook, TikTok, and Instagram pages interesting and relevant
- Filled in at Commission Meetings while the City Recorder was at training for CMFO – very successfully
- Began attending Conferences and Training Courses to pursue accreditation as a Municipal Clerk – a requirement of being the Assistant City Recorder and keeping a succession plan in mind
- Compiles monthly Department reports for presentation to the Commission
- Maintains a strong relationship with Brigett Raper, who handles the City’s Press Releases

From: [mgranum@redbanktn.gov](mailto:mgranum@redbanktn.gov)  
Sent: Wednesday, January 08, 2025 2:30 PM  
To: Martin Granum <mgranum@redbanktn.gov>  
Subject: Red Bank Development Update

Martin – Happy New Year to you and your staff. I wanted to ask where the evaluation was in determining what the City is going to allow to be developed on the former school site. I am still very interested in looking at that opportunity that might allow some commercial and/or residential component.

I really enjoy the detailed newsletter that the City produces for your updates and opportunities.

Thank You - Tom DuPre  
Results Realty, LLC  
Cell# 402 201 0163





# Assistant CFO / Payroll



Began attending Conferences and Training Courses to pursue accreditation as a Municipal Clerk



Began assisting the CFO with Journal Entries



Became more involved in the City's online banking platforms



Is proactive in the Positive Pay system where she checks for and denies Fraud Alerts



Will soon begin assisting with bank account balancing

# Finance Clerk

Brought many manual operations up to date by incorporating their processes into the City's automated system, iWorq, such as:

- Business Licenses
- Home Occupancy Permits
- Beer Licensing Renewals and Invoicing
- Wrecker Permits & Inspections



# As a Department:

- Centralizing Forms
- Updating Job Descriptions
- Digitizing Personnel Files
- Identified National Days of Recognition for all Departments
- Working to implement a Consent Agenda
- Implemented appropriate Fringe Benefit taxing through the Payroll function: additional life insurance, UNMARKED take-home vehicles
- Continual re-evaluation of Administration & Finance functions to identify needed software upgrades, shifting of miscellaneous responsibilities, or needed training in areas of deficiency
- Will maintain all required Continuing Education training to maintain certifications
- Provisioning the Commissioners with devices to eliminate paper agendas
- Reduced copies maintained on file in an effort to move toward a paperless culture
- Continue to champion the evolution/maturation of the City's Social Media Presence
  - Brought on a part-time Web Designer
- Newly implemented Consent Agenda to streamline Commission Meetings



## Next Up:

Goals for the department for 2025:

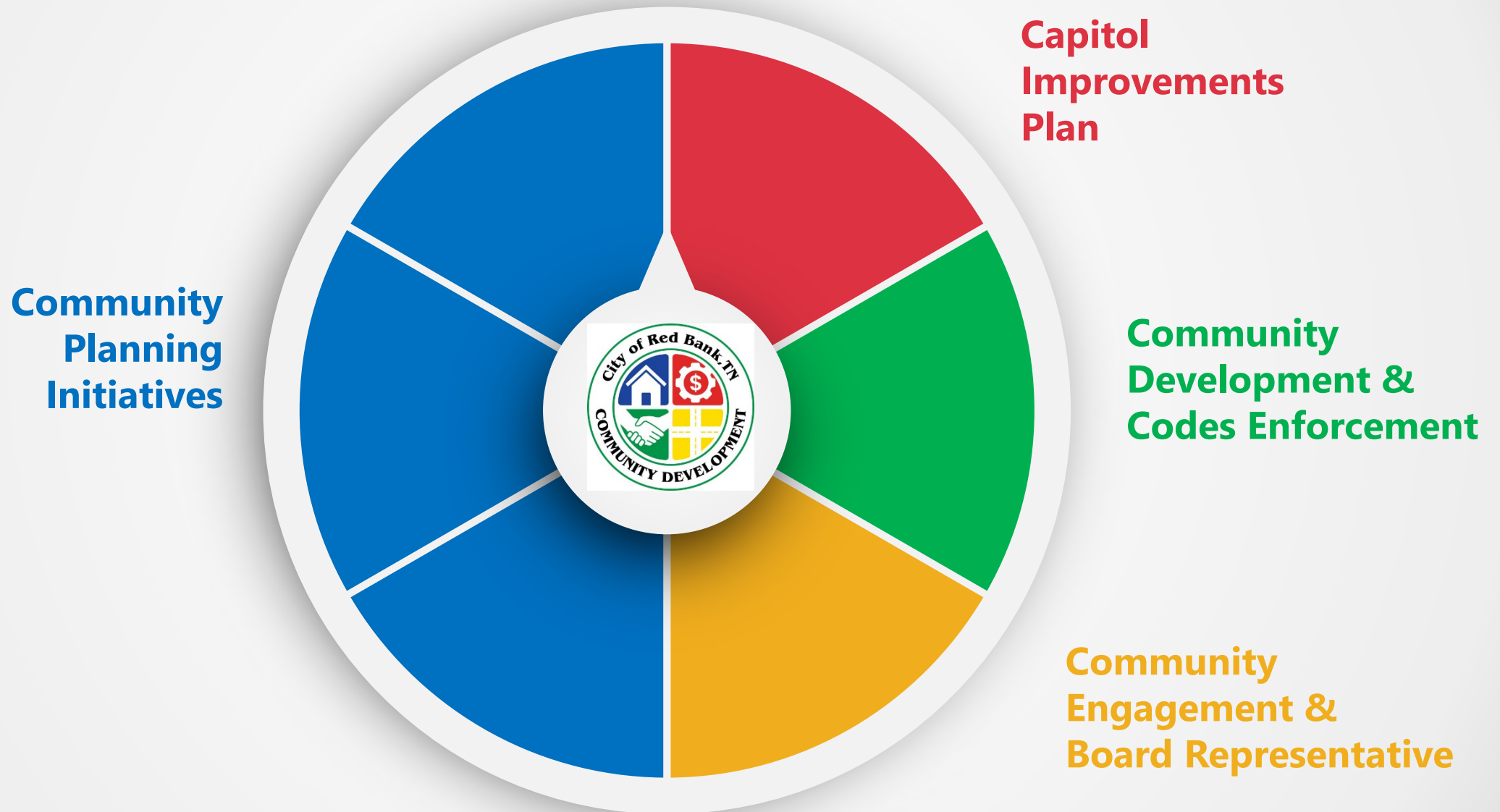
- Enhance Commission Meetings with added digital functionality – time stamping and bookmarking recordings and exploring electronic voting
- Automate Beer License / Permit Applications on iWorq
- Reconfigure the front desk for more ergonomic use
- Streamline the transfer of payroll information from NextGen to My Benefits Channel



## Mission Statement

*“To develop and implement creative community-based strategies to enhance economic opportunity, build strong neighborhoods, promote public engagement, and ensure a dynamic framework for quality growth and development of Red Bank”*

# Community Development Department: Areas of Focus



# Community Development: Focus in 2025



## Planning Initiatives

Implement Elements of the  
City Wide Comprehensive Plan &  
Small Area Study

Update Land Use Regulations

Support GIS Services & Resources

Stormwater Asset Management Plan

Grant Sourcing and Administration

### Transportation/Planning Studies:

Right-Size of Dayton Blvd – TDH Grant  
Bicycle Blvd – CMAQ Grant

# Community Development: Focus in 2025



## Capitol Improvements Plan

The **purpose** of a city-wide, multi-year capitol improvements plan is to:

**Plan for Future Needs:** Address long-term community or organizational needs for infrastructure improvements.

**Efficient Use of Resources:** Allocate funds and resources over time to avoid financial strain and ensure the sustainability of key projects.

**Budgeting and Financing:** Provide a framework for budgeting, funding, and securing grants for major capital expenditures.

**Transparency and Accountability:** Give stakeholders a clear understanding of project priorities, timelines, and expected costs.

**Enhance Service Delivery:** Ensure infrastructure meets safety, regulatory, and quality standards for residents or users.

# Community Development: Focus in 2025



## Community Development & Codes Enforcement

Planning and Zoning

GIS Technical Resources

Codes Enforcement

Administrative Hearing Officer (AHO)

Stormwater Utility Administration

# Community Development: Focus 2025



## Community Engagement & Board Representation

Hamilton County WWTAA  
SETDD  
CARTA  
McKamey Animal Services  
Public Art Advisory Board  
Non-Profit Advisory Board  
Planning Commission/BZA  
Floodplain Review Board

| 2024 Planning Initiatives                                 | Jan                                                                                    | Feb | Mar | Apr           | May                   | Jun                  | Jul                        | Aug                     | Sep                       | Oct                     | Nov                            | Dec                |  |
|-----------------------------------------------------------|----------------------------------------------------------------------------------------|-----|-----|---------------|-----------------------|----------------------|----------------------------|-------------------------|---------------------------|-------------------------|--------------------------------|--------------------|--|
| Comprehensive Plan                                        | Conducted various stakeholder interviews, public engagements, and interactive workshop |     |     |               |                       |                      |                            |                         |                           |                         |                                |                    |  |
| Small Area Study                                          |                                                                                        |     |     | Public Survey |                       |                      |                            |                         | On-Site Workshop No. 2    |                         | Interactive at Christmas Event |                    |  |
| Stormwater Asset Management Plan                          | Continued Data Gathering                                                               |     |     |               |                       |                      |                            |                         |                           |                         |                                | Final Draft Review |  |
| CMAQ Grant (Bicycle Blvd) & TDH Grant (Dayton Blvd Study) |                                                                                        |     |     |               | CMAQ Contract Awarded |                      |                            |                         | RFQ – on board Consultant |                         | Funding Review                 |                    |  |
|                                                           |                                                                                        |     |     |               |                       | TDH Contract Awarded |                            | Traffic Counts started. |                           |                         | Draft Review                   |                    |  |
| Public Art Board                                          |                                                                                        |     |     |               |                       |                      | Traffic Signal Box Phase 1 |                         |                           | RFP – Kids Corner Mural |                                |                    |  |
| Non-Profit Board                                          |                                                                                        |     |     |               |                       | Grant Applications   |                            | 2024 Awards             |                           |                         |                                |                    |  |

## Community Development Department: 2024 Major Activities





# Community Development Department: 2025 WORK PROGRAM - Major Activities

| 2025 Work Program                             | Jan                                                                                                 | Feb                                     | Mar                                                    | Apr | May | Jun                                         | Jul                                                                   | Aug                              | Sep | Oct                           | Nov | Dec |
|-----------------------------------------------|-----------------------------------------------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------|-----|-----|---------------------------------------------|-----------------------------------------------------------------------|----------------------------------|-----|-------------------------------|-----|-----|
| Capitol Improvements Plan (CIP) & FY26 Budget |                                                                                                     | Commission Retreat in Feb – FY26 Budget |                                                        |     |     |                                             | Align Work Program with adopted Commission Goals, FY26 Budget and CIP |                                  |     |                               |     |     |
|                                               | Final Reviews Comp Plan & SAS                                                                       |                                         | Budget Development Process to include CIP Goals        |     |     |                                             |                                                                       |                                  |     |                               |     |     |
| Land Use Regulations Updates                  | Finalize Comp Plan and Small Area Study                                                             |                                         | Budget Development Process to include Land Use Updates |     |     | Land Use Updates - RFQ                      |                                                                       |                                  |     | Drafts to Planning Commission |     |     |
| Codes Enforcement & Planning Commission       | Fee Schedule Update for FY26                                                                        |                                         |                                                        |     |     | New Fee Schedule                            |                                                                       | Continued AHO & Code Enforcement |     |                               |     |     |
|                                               | Focus on Education for PC and BZA Members                                                           |                                         |                                                        |     |     | Work with Stakeholders on Land Use Updates  |                                                                       |                                  |     |                               |     |     |
| WWTA, CARTA, MCKAMEY                          | Continue work with agencies throughout the year with focus on service delivery and public awareness |                                         |                                                        |     |     |                                             |                                                                       |                                  |     |                               |     |     |
| Grant Sourcing and Administration             | Explore Funding Resources and Prioritize Projects with Grant Opportunities for Public Art           |                                         |                                                        |     |     | Non-Profit Board 2025 Applications & Awards |                                                                       |                                  |     |                               |     |     |



## City of Red Bank Public Works Department

3105 Dayton Boulevard  
Red Bank, TN 37415  
423.269-7927

**January 29, 2025**

Memorandum for The City Manager, City of Red Bank Tennessee, 3105 Dayton Blvd,  
Red Bank, TN 37415

Subject: Public Works Snow Event Report-January 2025

During the recent winter weather, January 10-12, 2025, an event that covered the City of Red Bank and surrounding regions, the Public Works Department worked on the following schedule:

- Thursday, January 09<sup>th</sup> from 9:00 a.m. until 3:00
  - Began brining primary roads through town
- Friday, January 10<sup>th</sup> from 7 a.m. until 3 p.m.
  - Began salting and plowing primary and secondary roads city wide as well as roads with highest elevations
- Friday, January 10<sup>th</sup> from 3:00 p.m. until 5 a.m. Saturday, January 11<sup>th</sup>
  - Continued salting primary and secondary roads city wide
- Saturday, January 11<sup>th</sup> from 1 p.m. until 5 p.m.
  - Reworked some roads in higher elevations for emergency responses
- Sunday, January 12<sup>th</sup> from 1 p.m. to 4 p.m.
  - At the request of HCDE, due to their equipment breakdowns, treated RBHS and RBMS parking lots and drives for school safety

Public Works crews salted and plowed roads until the supervisor was confident critical areas were treated. Monday, January 13<sup>th</sup> during the regular workday, Public Works personnel continued the road treatments at various locations across the city treating icy conditions that were not receiving direct sunlight. By that afternoon most, if not all, roads were cleared across the city.

### **List of the roads that had treatment applied during this event:**

|               |                |                 |
|---------------|----------------|-----------------|
| Alden Ave.    | Crerar St.     | Goodson Ave.    |
| Alexander Dr. | Crestview Ave. | Greenleaf St.   |
| Antelope Dr.  | Crisman St.    | Hedgewood Dr.   |
| Antelope Trl. | Dawn Ln.       | Heidi Cir.      |
| Appian Way    | Dayton Blvd.   | Hendricks Blvd. |
| Ashland Ter.  | Defue St.      | Hidden Camp Ln. |
| Ashmore Ave.  | Delashmitt Rd. | Hightop Rd.     |
| Bank St.      | Delray Ave.    | Hill Rd.        |
| Baxter St.    | E. Daytona Dr. | Hunter Circle   |

|                        |                     |                    |
|------------------------|---------------------|--------------------|
| Baxter St.             | E. Leawood Ave      | Hunter Trl.        |
| Berkley Dr.            | E. Meadowbrook Dr.  | Johnson Blvd.      |
| Bouton Dr.             | E. Midvale Ave.     | Kenner Ave.        |
| Briggs Ave.            | E. Ridgewood Dr.    | Knollwood Dr.      |
| Browntown Rd.          | E. View Ct.         | Knollwood Hill Dr. |
| California Ave.        | Easton Ave.         | Lamar Ave.         |
| Charles Ave.           | Everly Dr.          | Lancaster Ave.     |
| Cliffview Dr.          | Forsythe St.        | Lavonia Ave.       |
| Cline Crest St.        | Freudenburg Ln.     | Lullwater Rd.      |
| Cline St.              | Gadd Rd. (S curves) | Lynda Dr.          |
| Coburn Cir.            | Glenhill Cir.       | Lyndon Ave.        |
| Coburn Dr.             | Glenhill Dr.        | Martin Rd.         |
| Mason Dr.              | Signal View St.     |                    |
| McCahill Rd.           | Sims Rd.            |                    |
| Memorial Dr.           | Stagg Rd.           |                    |
| Merriman St.           | Summit Ave.         |                    |
| N. Hunter Trl.         | Sweetland Dr.       |                    |
| Oakland Terrace (All)  | Tacoma Ave.         |                    |
| Old Trail              | Thueler St.         |                    |
| Ormand Dr.             | Tik-Tin Dr          |                    |
| Passons Rd.            | Tom Weathers Dr.    |                    |
| Paulmar Dr.            | Unaka St.           |                    |
| Peace St.              | Valley View Ave.    |                    |
| Pine Breeze Rd         | W. Daytona Dr.      |                    |
| Pinehurst              | W. Leawood Ave      |                    |
| Red Bank High Schooll  | W. Meadowbrook Dr.  |                    |
| Red Bank Middle School | W. Midvale Ave.     |                    |
| Red Oak Dr.            | W. Ridgewood Dr.    |                    |
| Mabry Pl.              | Winifred Dr.        |                    |
| Redding Rd.            | Wolf St.            |                    |
| S. Hunter Trl.         |                     |                    |
| Santeelah Ave.         |                     |                    |
| Seven Pines Ln.        |                     |                    |

**The Mission:**

- Keep all personnel safe
- Clear city streets for emergency vehicle travel (Ambulance/Fire/Police)
- Prioritize and treat highest risk roads (steep, heavily trafficked, etc.)
- Provide safe travel for residents throughout the city
- The treated roads represent just over 26% of all public roads in the city.
- During this period the department used an estimated 257 tons of road salt to melt snow and ice
- This large volume of salt used is indicative of the volume of snow the city received, and several primary roads were treated two or more times in some areas.
- An After-Action Review was conducted on Wednesday, January 15<sup>th</sup> with the Street Supervisor, Solid Waste Supervisor and personnel that worked and participated in ice and snow removal during this period. These personnel contributed the following reviews:

**Strengths and sustainable actions that were noted by staff include:**

- Most tasks were completed without incident.
- Two times the large salt spreader malfunctioned but was immediately repaired by the City's Fleet Services Division
- The Public Works Department began preparing three days prior to the actual event (loading salt brine in delivery equipment, fueling equipment/making equipment repairs/sharpening chain saws/loading salt spreader/placing personnel on standby)
- Pre-treatment began prior to the first event taking place on January 10<sup>th</sup>
- Critical roads and areas such as ambulance stations, roads leading to Red Bank Fire and Police Departments received highest priority
- Roads were cleared sufficiently for emergency vehicles
- The department's ability to respond on a 24-hour basis
- Enough personnel were available to meet the need using two crews
- Required equipment was available to perform the task
- Having a new, smaller salt spreader to access parking lots and narrow side roads was an improvement
- Public works has a good stockpile of salt for this event

**Improvements and other actions that were noted by staff include:**

- Currently the city only has one truck with a snow-plow attachment, more assets are needed
- Establish a start time to begin pre-treatment, suggested twelve hours prior to first event
- Inadequate storage facilities (addressed in the Public Works Needs Assessment)
- In-cab cameras for safety, documentation-forwarded from last year

Respectfully,



Greg Tate  
Director of Public Works  
City of Red Bank, Tennessee

# CITY OF RED BANK

City Hall, 3105 Dayton Blvd, 37415  
Telephone (423) 877-1103  
[www.redbanktn.gov](http://www.redbanktn.gov)

## APPLICATION FOR BOARD APPOINTMENT

City government depends on its citizens for knowledge and insight. That is why the City of Red Bank urges its citizens to apply to serve as members on city boards (also referred to as committees and commissions). Board members contribute greatly to the operation of sound, responsive government through their review and recommendations regarding issues that impact the operation of effective and responsive city government. The following questionnaire has been developed to assist the City Commission and the City Manager to assess interests, eligibility and qualifications of those applying for board appointments. All residents are eligible and applications will remain on file for a year. For information on specific boards and their responsibilities, visit the city website and click on "Boards".

Questions to consider before applying for board membership:

- *What is my motivation for applying for membership?*
- *Do I fully understand what this board expects from me?*
- *Am I committed to the purpose, duties and responsibilities of the board?*
- *Can I afford the demands on my time, resources and energy?*
- *Can I attend meetings regularly, making them a priority for the duration of my appointment?*
- *Am I willing to perform a reasonable amount of work outside of regularly scheduled meetings?*
- *Can I work effectively with members of the board, city manager, staff and commissioner?*
- *Am I committed to serving even if the going gets rough and controversy arises?*
- *Am I willing to participate in necessary training, education and development activities to improve my effectiveness on the board?*

### APPLICANT INFORMATION

Applicant Name (please print):

Chad Bullard

Home Address:

[REDACTED]

City: Red Bank State: TN Zip: 37415

Phone: (H) \_\_\_\_\_ (C) [REDACTED] E-mail [REDACTED]

Occupation: Corporate Communications Retired: ☐ Yes ☒ No

## CITY OF RED BANK BOARD APPLICATION

Page 2 of 3

- a) How long have you been a resident of the City of Red Bank? 2 Years and 1 Months
- b) Are you a registered voter of the City of Red Bank? ☒ Yes ☐ No
- c) Are you current with all financial obligations (taxes, permit fees, etc.) owed to the City? ☒ Yes ☐ No
- d) For which board are you applying? Board of Zoning Appeals
- e) Have you attended meetings of the board for which you wish to serve? ☐ Yes ☒ No How many? \_\_\_\_\_
- 

- f) Are you willing and available to attend training sessions on-site and/or off-site if provided by the City? ☒ Yes ☐ No
- g) The board members are required to attend regular meetings, missing no more than (3) consecutive meetings in a row during any calendar year and also staying current with the issues before the board. Are you able to meet these requirements? ☒ Yes ☐ No
- h) Do you know of any circumstances or conflicts of interest that may cause you to abstain from voting on any action before the board? ☐ Yes ☒ No If yes, please explain:

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- i) Do you, your employer, your spouse, children or their employers, do business with the City of Red Bank?
- ☐ Yes ☒ No If yes, please explain: \_\_\_\_\_

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- j) Do you have any employment or contractual relationship with the City of Red Bank that would create a continuing or frequently recurring conflict with regard to your participation on a board? ☐ Yes ☒ No If yes, please explain:

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- k) Please explain your reasons for wishing to serve on a particular board:

I wish to serve on the Board of Zoning Appeals to participate in a fair and thorough process for supporting our community during a time change and growth for Red Bank. As the city determines code updates and development plans, involvement and review can support the city's goals while providing citizen input during land use and zoning appeals process.

## CITY OF RED BANK BOARD APPLICATION

Page 3 of 3

l) What goals and objectives do you wish to achieve on that board?

I would like to gain more experience with civic engagement while supporting Red Bank citizen and business needs for practical and specific use exemptions. Learning more about city code and local needs can help voice opportunities during code updates.

m) Please provide a personal history, including education, experience, previous civic, community or other service involvement that would help the city make an informed decision regarding your board application.

I have experience in code review and application for building use and lease scenarios at work.

n) Would you be willing to be considered for appointment to any of the other boards if a position is not available on the board of your first choice? If so, please list other boards for which you would like to be considered in order of interest:

No other boards at this time.

**Applicant Statement:** I understand that I am applying to the City of Red Bank to volunteer for a board appointment; that such application may require an interview prior to consideration for appointment; that if appointed, I will be required to take an oath of office to uphold the United States and Tennessee Constitutions and to support the purpose and responsibilities of the board; that I will be required to meet the attendance and training requirements for board membership; and, that failure to do so or any other reason designated by law or City Charter may cause my removal from office. I agree to comply with all requirements of the board for which I am applying and to which I may be appointed. All statements and information provided in this application are true to the best of my knowledge.



Signature

Chad Bullard

Printed Name

1/28/2025

Date

Please return completed and signed application to:  
Martin Granum, City Manager  
CITY OF RED BANK  
3105 Dayton Blvd  
Red Bank, TN 37415  
Telephone: (423) 877-1103  
Website: [www.redbanktn.gov](http://www.redbanktn.gov)

Volkert, Inc.  
1428 Chestnut St, Suite 118  
Chattanooga, TN 37402  
(423) 648-7129  
www.volkert.com



December 18, 2024

Greg Tate  
Director of Public Works  
3105 Dayton Blvd  
Red Bank, TN 37415

**Re: Dayton Boulevard Signing & Pavement Markings  
Roadway Plans Scope of Services**

Dear Greg:

Volkert, Inc. appreciates the opportunity to submit this scope of work and fee estimate for the Dayton Boulevard Signing and Pavement Markings Roadway Plans for the City of Red Bank, Tennessee.

### **PROJECT INFORMATION**

Project information was provided to us by the City of Red Bank in the form of project conceptual plans from an adjacent TDOT project that is to be tied into, a site visit on October 16<sup>th</sup>, 2024, and multiple phone and email conversations between October 3<sup>rd</sup> and December 9<sup>th</sup>, 2024.

The proposed project will provide for the engineering services required to reconfigure the existing pavement markings and prepare signing and pavement markings plans along Dayton Boulevard (North of Intersection of SR-8/Signal Mountain Road and Dayton Boulevard) leading to the intersection with SR-8 where it will tie into TDOT SR-8 Project PIN 133970.00. The approximate geographical limits of this project are designated in red as depicted in Figure 1 below.



**FIGURE .1**

## **SCOPE OF SERVICES**

Based on our review of the available project information, our proposed scope of services is outlined in the following section.

### **Site Visits**

- Perform walkthroughs of the proposed project location to observe and document pertinent information as needed.

### **Project Management**

- Review project plans and address comments as necessary.
- Review project invoicing.

## *A Century of Integrity in Infrastructure*

- Analysis and monitoring of scope, schedule, and budget.
- Internal meetings with the Volkert design team.
- External meetings with the City of Red Bank as necessary.

### **Roadway Plans**

- A plan set stamped by a licensed professional engineer will be provided to the City of Red Bank in PDF format. The following sheets will be provided as part of the plan set:
  - Title Sheet
  - Roadway Index and Standard Roadway Drawings
  - Estimated Roadway Quantities
  - General Notes
  - Signing and Pavement Markings Plans
  - Traffic Control Tabulations

### **EXCLUDED SERVICES**

Unless the scope of work outlined in this proposal is modified in writing, the following items are specifically excluded from our scope of services:

- Environmental or Ecological Services.
- Permitting Services.
- Survey Services.
- Right-Of-Way Services.
- Utility Coordination.
- Bidding Assistance.
- Letting Management.
- Preconstruction Activities.
- CEI Services.
- Any other service not specifically addressed by this proposal.

### **CLIENT RESPONSIBILITIES**

We ask that you be responsible for the following:

- **Project Documents:** Please provide us with up-to-date project plans and information as the adjacent TDOT SR-8 Project PIN 133970.00 progresses.

### **SCHEDULE**

We will be able to begin work within approximately one (1) week of receiving the Notice to Proceed with deliverables approximately 4 weeks from the Notice to Proceed.

### **PROJECT FEE**

The fee to manage and develop the Signing and Pavement Markings Roadway Plans will be **\$25,000.00**. This is a not-to-exceed lump sum fee and will be invoiced on a monthly basis as work is completed.

**CLOSING REMARKS**

Volkert, Inc. appreciates the opportunity to submit this scope of services to you. Should you have any questions or if we may be of additional services, please do not hesitate to contact us at your convenience. We look forward to working with you on this very important project for the City of Red Bank.

Sincerely,

**Volkert, Inc.**



Kenneth S. Holloway, PE  
Senior Engineer

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement as of the day and year first written above.

OWNER: City of Red Bank

BY: \_\_\_\_\_

PRINT NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE SIGNED: \_\_\_\_\_

CONSULTANT: Volkert, Inc.

BY:  \_\_\_\_\_

PRINT NAME: Gregory Cook, PE

TITLE: Vice President

DATE SIGNED: 12-18-2024

**DESCRIPTION:** Dayton Blvd. Signing & Pavement Markings Roadway Plans  
**CLIENT:** City of Red Bank  
**DATE:** January 16, 2025



| ITEM DESCRIPTION                                                 | APPROX. NO. OF SHEETS (IF APPLICABLE) | PERSON HOURS BY CLASSIFICATION |                 |                  |               |           |                   |            |          |                     | TOTAL HOURS PER TASK | TOTAL DOLLARS PER TASK |
|------------------------------------------------------------------|---------------------------------------|--------------------------------|-----------------|------------------|---------------|-----------|-------------------|------------|----------|---------------------|----------------------|------------------------|
|                                                                  |                                       | 10                             | 9               | 8                | 6             | 5         | 4                 | 3          | 2        | 1                   |                      |                        |
|                                                                  |                                       | Principal                      | Project Manager | Sr Proj Engineer | Prof Engineer | Engineer  | Design Technician | Technician | Admin    |                     |                      |                        |
| Title sheet                                                      | 1                                     |                                | 2               |                  | 3             |           |                   |            |          |                     | 5                    | \$ 1,000               |
| Index and Standard Drawings                                      | 1                                     |                                | 2               |                  | 3             |           |                   |            |          |                     | 5                    | \$ 1,000               |
| Estimated Roadway Quantities                                     | 1                                     |                                | 8               |                  | 12            |           |                   |            |          |                     | 20                   | \$ 4,000               |
| General/Special Notes                                            | 1                                     |                                | 2               |                  | 3             |           |                   |            |          |                     | 5                    | \$ 1,000               |
| Plan Sheets with aerial background                               | 2                                     | 2                              | 16              |                  | 24            |           |                   |            |          |                     | 42                   | \$ 8,490               |
| Traffic Control Tabulation                                       | 1                                     |                                | 4               |                  | 4             |           |                   |            |          |                     | 8                    | \$ 1,620               |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ -                   |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          | Totals Per Activity | 85                   | \$ 17,110              |
| External Meetings                                                |                                       |                                | 4               |                  | 4             |           |                   |            |          |                     | 8                    | \$ 1,620               |
| Internal Meetings                                                |                                       | 2                              | 4               |                  | 4             |           |                   |            |          |                     | 10                   | \$ 2,110               |
| Site Visits                                                      |                                       |                                | 8               |                  | 8             |           |                   |            |          |                     | 16                   | \$ 3,240               |
| Project Invoicing                                                |                                       | 2                              | 2               |                  |               |           |                   |            |          |                     | 4                    | \$ 920                 |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ -                   |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ -                   |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          | Totals Per Activity | 38                   | \$ 7,890               |
| <b>TOTALS:</b>                                                   |                                       | 6                              | 52              | 0                | 65            | 0         | 0                 | 0          | 0        | 0                   | 123                  | \$ 25,000              |
| RATE PER HOUR:                                                   |                                       | \$ 245.00                      | \$ 215.00       | \$ 205.00        | \$ 190.00     | \$ 170.00 | \$ 120.00         | \$ 90.00   | \$ 90.00 |                     |                      |                        |
| DIRECT RATE COSTS:                                               |                                       | \$ 1,470                       | \$ 11,180       | \$ -             | \$ 12,350     | \$ -      | \$ -              | \$ -       | \$ -     | \$ -                |                      | \$ 25,000              |
| <b>TOTAL DIRECT COSTS:</b>                                       |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ 25,000              |
| <b>DIRECT EXPENSES</b>                                           |                                       | Qty                            |                 | Units            |               | Cost/Unit |                   |            |          |                     |                      |                        |
| <b>ITEM</b>                                                      |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ -                   |
|                                                                  |                                       |                                |                 |                  |               |           |                   | =          |          |                     |                      | \$ -                   |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
| <b>TOTAL DIRECT EXPENSES:</b>                                    |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ -                   |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     | TOTAL HOURS          | 123                    |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     | DIRECT RATE COSTS:   | \$ 25,000              |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      |                        |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ -                   |
|                                                                  |                                       |                                |                 |                  |               |           |                   |            |          |                     | LUMP SUM             | \$ 25,000              |
| <b>TOTAL OF DIRECT SALARY + OH + FIXED FEE + DIRECT EXPENSES</b> |                                       |                                |                 |                  |               |           |                   |            |          |                     |                      | \$ 25,000              |



**ATTACHMENT A**  
**COMPENSATION OF CONSULTANT**

CONSULTANT will be compensated on a billing rate basis in accordance with the following billing rate schedule. Work will commence upon notice to proceed and contract execution.

| Rate Schedule                           |             |
|-----------------------------------------|-------------|
| Classification                          | Hourly Rate |
| Principal                               | \$245       |
| Project Manager                         | \$215       |
| Engineer V                              | \$205       |
| Engineer IV                             | \$190       |
| Engineer III                            | \$170       |
| Engineer II                             | \$150       |
| Engineer I                              | \$130       |
| Designer/Technician/Engineer Intern III | \$120       |
| Designer/Technician/Engineer Intern II  | \$110       |
| Designer/Technician/Engineer Intern I   | \$90        |
| Environmental Specialist/Planner V      | \$200       |
| Environmental Specialist/Planner IV     | \$180       |
| Environmental Specialist/Planner III    | \$160       |
| Environmental Specialist/Planner II     | \$140       |
| Environmental Specialist/Planner I      | \$120       |
| *Construction Manager                   | \$191       |
| *Construction Inspector V               | \$126       |
| *Construction Inspector IV              | \$111       |
| *Construction Inspector III             | \$96        |
| *Construction Inspector II              | \$81        |
| *Construction Inspector I               | \$66        |
| Administrative                          | \$90        |

Direct expenses will be billed at the cost incurred or current GSA rates. Hourly rates listed will increase by 3% on July 1<sup>st</sup> of each year beginning July 1<sup>st</sup> 2025.

Classifications denoted with an asterisk (\*) have allocations included for vehicle costs for on-site inspection services. Vehicle mileage for these classifications will not be billed separately.